Exhibit F (previously filed as Dkt. 660-6)

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Page 1
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 2
     UNITED STATES DISTRICT COURT
     EASTERN DISTRICT OF VIRGINIA
 3
     ALEXANDRIA DIVISION
 4
     UNITED STATES, et al.,
 5
                             Plaintiffs,
 6
                  -against-
 7
     GOOGLE LLC,
 8
                             Defendant.
 9
     No: 1:23-cv-00108-LMB-JFA
10
11
                              September 28, 2023
                              10:04 a.m.
12
13
14
15
16
                DEPOSITION of SIMON WHITCOMBE,
17
     taken by Defendant, pursuant to Notice,
     held at the offices of COVINGTON & BURLING
18
     LLP, 620 Eighth Avenue, New York, New York
19
20
     before Wayne Hock, a Notary Public of the
2.1
     State of New York.
22
23
24
25
      Job No. CS6114685
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	Page 190		Page 192
1	S. Whitcombe	1	S. Whitcombe
2	is we compete with programmatic, but	2	an advertising sales leader for Facebook,
3	generally speaking, particularly on		you've never had to educate yourself about
4	lower funnel which is the majority of		DSPs in detail; is that correct?
5	the revenue that we generate from	5	A. That's correct.
6	advertising at Meta, we perform more	6	MR. BITTON: Objection to form.
7	competitively than programmatic	7	Leading.
8	generally. And again, when	8	Q. Can you identify any DSPs other
9	advertisers allocate budget on		than The Trade Desk?
10	performance, you know, we do very well	10	A. No.
11	generally versus programmatic. And	11	Q. Have you ever heard of
12	that's why you see in a lot of these	l	MediaMath?
13	documents the search and YouTube and	13	A. Oh, yeah, I've heard of
14	maybe Tik Tok, that's an area on upper	l	MediaMath, yeah.
15	funnel and lower funnel where we're	15	Q. Is MediaMath a DSP?
16	not consistently performing better.	16	A. I don't know. And again, we
17	It's it may be we'll change	l	don't that's not anything that we we
18	depending on an advertiser or the way	l .	don't go we look at the market through
19	that they think about measurement or		a lens of programmatic. We don't get to
20	it's a much less cut and dry.		that level of detail.
21	Q. But just for publisher ad	21	Q. Have you ever heard that an
	servers specifically, you almost never		advertiser is switching budgets between
	hear that Meta's owned and operated	l .	MediaMath and Meta?
	properties are competing with publishers'	24	MR. BITTON: Objection to form.
	ad servers; correct?	25	THE WITNESS: No.
	Page 191		Page 193
1	S. Whitcombe	1	S. Whitcombe
2	S. Whitcombe MR. BITTON: Objection to form.	2	S. Whitcombe Q. Were you aware that MediaMath
2 3	S. Whitcombe MR. BITTON: Objection to form. Lacks foundation. Vague. Outside the	2 3	S. Whitcombe Q. Were you aware that MediaMath went bankrupt in June of 2023?
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49 (Pages 190 - 193)

	Page 194		Page 196
1	S. Whitcombe	1	S. Whitcombe
2	MS. PATCHEN: Objection. Asked	2	Q. You're aware that some exchanges
3	and answered.	l	have lowered their take rates in recent
4	THE WITNESS: No noticeable	4	years?
5	impact that I'm aware of.	5	MR. BITTON: Objection to form.
6	Q. Have you ever heard of The Trade	6	Lacks foundation.
7	Desk's OpenPath product?	7	THE WITNESS: No.
8	A. No.	8	Q. When exchanges lowered their
9	Q. What impact, if any, did The	9	
10	Trade Desk launching OpenPath have on	10	affect the price of ads sold on Meta's
11	Meta's advertising business?	11	platform?
12	MR. BITTON: Objection to form.	12	MR. BITTON: Objection to
13	Lacks foundation.	13	fortunately. Lacks foundation.
14	MS. PATCHEN: Objection. Same.	14	MS. PATCHEN: Objection. Same.
15	THE WITNESS: I wouldn't know	15	MR. BITTON: Leading.
16	and yeah, none that I know of.	16	THE WITNESS: I'm not aware of
17	Q. Are you familiar with Yahoo's	17	it impacting our auction, no.
	Gemini ad network?	18	Q. Can you identify any specific
19	A. No.	l	advertisers who moved some or all of their
20	Q. Were you aware that Yahoo has		budgets from Meta to exchanges when
	announced that it was shutting down the	l .	exchanges lowered their take rates?
1	Gemini network?	22	MR. BITTON: Objection to form.
23	A. I was not aware.	23	Lacks foundation. Leading.
24	MR. BITTON: Objection to form.	24	THE WITNESS: That's a level of
25	Lacks foundation.	25	granularity on programmatic
1	Page 195		Page 197
1	S. Whitcombe	$\frac{1}{2}$	S. Whitcombe
2	Q. What impact, if any, is Yahoo's	2 3	advertising that I simply don't have.
1	does Yahoo's announcement that it is shutting down the Gemini ad network have	l	Q. Fair to say that, as a sales leader for Meta's advertising business,
		4	
	on Meta's advertising business? MR_RITTON: Objection to form	5	you haven't felt the need to educate
6	MR. BITTON: Objection to form.	5 6	you haven't felt the need to educate yourself about how exchanges work; is that
6 7	MR. BITTON: Objection to form. Lacks foundation. Leading.	5 6 7	you haven't felt the need to educate yourself about how exchanges work; is that correct?
6 7 8	MR. BITTON: Objection to form. Lacks foundation. Leading. MS. PATCHEN: Objection. Same.	5 6 7 8	you haven't felt the need to educate yourself about how exchanges work; is that correct? MR. BITTON: Objection to form.
6 7 8 9	MR. BITTON: Objection to form. Lacks foundation. Leading. MS. PATCHEN: Objection. Same. THE WITNESS: No impact that I'm	5 6 7 8 9	you haven't felt the need to educate yourself about how exchanges work; is that correct? MR. BITTON: Objection to form. MS. PATCHEN: Objection.
6 7 8 9 10	MR. BITTON: Objection to form. Lacks foundation. Leading. MS. PATCHEN: Objection. Same. THE WITNESS: No impact that I'm aware of.	5 6 7 8 9 10	you haven't felt the need to educate yourself about how exchanges work; is that correct? MR. BITTON: Objection to form. MS. PATCHEN: Objection. Is he testifying as the
6 7 8 9 10 11	MR. BITTON: Objection to form. Lacks foundation. Leading. MS. PATCHEN: Objection. Same. THE WITNESS: No impact that I'm aware of. Q. Yahoo also recently announced	5 6 7 8 9 10 11	you haven't felt the need to educate yourself about how exchanges work; is that correct? MR. BITTON: Objection to form. MS. PATCHEN: Objection. Is he testifying as the corporate representative now or in his
6 7 8 9 10 11 12	MR. BITTON: Objection to form. Lacks foundation. Leading. MS. PATCHEN: Objection. Same. THE WITNESS: No impact that I'm aware of. Q. Yahoo also recently announced that it's closing its exchange.	5 6 7 8 9 10	you haven't felt the need to educate yourself about how exchanges work; is that correct? MR. BITTON: Objection to form. MS. PATCHEN: Objection. Is he testifying as the
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6 7 8 9 10 11 12 13	MR. BITTON: Objection to form. Lacks foundation. Leading. MS. PATCHEN: Objection. Same. THE WITNESS: No impact that I'm aware of. Q. Yahoo also recently announced that it's closing its exchange.	5 6 7 8 9 10 11 12 13	you haven't felt the need to educate yourself about how exchanges work; is that correct? MR. BITTON: Objection to form. MS. PATCHEN: Objection. Is he testifying as the corporate representative now or in his personal capacity?
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	Page 198		Page 200
1	S. Whitcombe	1	S. Whitcombe
2	amount and it hasn't required me to	2	Lacks foundation. Calls for
3	have a very deep understanding of	3	speculation. Leading.
4	exactly how it works.	4	THE WITNESS: I don't think the
5	Q. You were aware that some	5	exchanges taking changing their
6	exchanges will do deals with particular	6	take rate ultimately advertisers
7	publishers or advertisers under which the	7	will make a decision on where they
8	exchange agrees to lower its take rate for	8	place their budgets based on the
9	that particular publisher or advertiser?	9	performance metric that they care
10	A. No.	10	about.
11	MR. BITTON: Objection to form.	11	Now, if exchanges changing their
12	Lacks foundation. Leading.	12	take rate was important and budgets
13	Q. Can you identify any specific	13	were moving in that direction across
14	advertisers who moved some or all of their	14	the book of business that I'm
15	advertising budgets to Meta I'm sorry,	15	responsible for, I would think I would
1	from Meta to exchanges because exchanges	16	be aware of that, but that has not
1	lowered their take rates or a specific	17	come up in my capacity.
	publisher or advertiser?	18	Q. So I guess it would be fair to
19	MR. BITTON: Objection to form.	19	
20	Lacks foundation. Leading.		testify based on personal knowledge about
21	THE WITNESS: No.		whether advertisers would or would not
22	Q. What impact, if any, has	1	switch between Meta and exchanges if
	exchanges lowering their take rates for		exchanges change their take rate; is that
	specific publishers or advertisers had on		fair?
	Meta's advertising business?	25	MR. BITTON: Objection to form.
	Page 199		Page 201
1	S. Whitcombe	1	S. Whitcombe
2	MR. BITTON: Objection to form.	2	Leading. Calls for speculation.
3	Lacks foundation. Leading.	3	Lacks foundation.
4	THE WITNESS: Again, nothing I'm	4	THE WITNESS: Again, I don't
5	aware of.	5	necessarily know how I should answer
6	Q. Is it fair to say that you are	6	that question.
7	not in a good position to testify based on	7	If advertisers were moving
8	personal knowledge about whether	8	budgets, moving significant budgets
-			
9	advertisers would switch between Meta and	9	between Meta and programmatic, I would
1	advertisers would switch between Meta and exchanges if exchanges change their take	10	have an understanding of that. That
10		1	
10	exchanges if exchanges change their take	10	have an understanding of that. That
10 11	exchanges if exchanges change their take rates?	10 11	have an understanding of that. That simply isn't the case. And if we were
10 11 12	exchanges if exchanges change their take rates? MR. BITTON: Objection to form.	10 11 12	have an understanding of that. That simply isn't the case. And if we were losing significant budgets to
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10 11 12 13 14	exchanges if exchanges change their take rates? MR. BITTON: Objection to form. Lacks foundation. Calls for speculation. Leading.	10 11 12 13 14	have an understanding of that. That simply isn't the case. And if we were losing significant budgets to programmatic because of take rates, again I think I would have an
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	Page 202		Page 204
1	S. Whitcombe	1	S. Whitcombe
2	than programmatic.	2	advertisers look at ROI, search is very,
3	Q. And so it's your experience that		very competitive with the solutions that
4	advertisers, at least based on what you've		we offer. And advertisers tend to move
1	heard, advertisers are not moving	5	budgets based upon performance.
6	significant budgets between Meta and	6	Q. So it sounds like you're saying
7		7	that, based upon what you hear,
8	MR. BITTON: Objection.	l .	advertisers shift budgets between search
9	Mischaracterizes the testimony. Lacks		and Meta more than they shift budgets
10	foundation. Leading.		between Meta and programmatic? Did I hear
11	THE WITNESS: To my	l .	that correctly?
12	understanding, I would say yes.	12	MR. BITTON: Objection to form.
13	Q. Have you heard of header	13	-
14	bidding?	14	testimony. Lacks foundation.
15	A. I've heard of it. I don't have	15	THE WITNESS: I would say
16	a deep understanding of it, no.	16	generally I hear, yes, that would be
17	Q. What impact, if any, did header	17	the case.
18	bidding have on Meta's advertising	18	Q. Okay.
19	business?	19	In the last few years, open
20	MR. BITTON: Objection to form.	20	auction display advertising has shifted
21	Lacks foundation. Leading.	21	from a second price auction to a first
22	THE WITNESS: None, none that	22	price auction.
23	I'm aware of.	23	
24	Q. Will have you ever heard of	24	MR. BITTON: Objection to form.
25	Google's Open Bidding?	25	Leading. Lacks foundation.
	Page 203		Page 205
1	S. Whitcombe	1	S. Whitcombe
2	S. Whitcombe A. I have not.	2	S. Whitcombe THE WITNESS: No, I'm not aware
2 3	S. WhitcombeA. I have not.Q. What impact, if any, did Google	2 3	S. Whitcombe THE WITNESS: No, I'm not aware of that.
2 3 4	S. Whitcombe A. I have not. Q. What impact, if any, did Google launching Open Bidding have on Meta's	2 3 4	S. Whitcombe THE WITNESS: No, I'm not aware of that. Q. What impact, if any, did open
2 3 4 5	S. Whitcombe A. I have not. Q. What impact, if any, did Google launching Open Bidding have on Meta's advertising business?	2 3 4 5	S. Whitcombe THE WITNESS: No, I'm not aware of that. Q. What impact, if any, did open auction display's shift from a second
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52 (Pages 202 - 205)

1	Page 206		Page 200
1	S. Whitcombe	1	Page 208 S. Whitcombe
2	one more time, I'm sorry?	2	objection, outside the scope of the
3	Q. Sure.	3	30(b)(6) topics. Leading. Calls for
4	Is it fair to say that, just	4	speculation. Calls for legal
5	based on what you hear in your job, that	5	opinions. And lacks foundation.
	changes in how competition works in open	6	THE WITNESS: I don't I mean,
	auction display do not have a significant	7	I would not have even thought about it
	impact on Meta's advertising business?	8	through that lens, so no.
9	MR. BITTON: Objection to form.	9	MR. VERNON: Could we show you
10	Lacks foundation. Leading.	10	tab fourteen. This will be I think
11	Mischaracterizes the testimony.	11	Exhibit 22.
12	THE WITNESS: Yeah, I'm not	12	MR. BITTON: Sorry, counsel,
13	aware of any impact.	13	you're referring to tab fourteen.
14	Q. Let me switch topics a little	14	What does that mean?
	bit. Your counsel may object, so I'm	15	MR. VERNON: That was me
	going to try to do this slowly.	16	mistakingly referring to our internal
17	It's fair to say you're aware,	17	filing system, but it will be
	just as an individual in the world, there	18	Exhibit 22.
	is antitrust scrutiny over Meta; is that	19	(Whereupon, a document entitled
	fair?	20	
21	MR. BITTON: Objection to form.	21	Exhibit 22 for identification.)
22	MS. PATCHEN: Objection. Outside	22	Q. Since it's towards the end of
23	the scope.	23	the day, I'll just tell you I'm only going
24	MR. BITTON: Outside the scope.		to ask you briefly about the pages ending
25	Leading. Lacks foundation.		in 348 and 439, which are also numbered 23
	Page 207		Page 209
1	S. Whitcombe	1	S. Whitcombe
2	THE WITNESS: Yes.	_	and 24.
4		2	and 24.
3	Q. And it's fair to say that if you	3	Let me at least describe the
3	Q. And it's fair to say that if you were to say that display and social are	3	
3 4		3	Let me at least describe the
3 4 5	were to say that display and social are	3 4 5	Let me at least describe the document for the record.
3 4 5 6	were to say that display and social are separate markets, that would be against	3 4 5 6	Let me at least describe the document for the record. The first Bates number on the
3 4 5 6 7	were to say that display and social are separate markets, that would be against Facebook's interest with respect to	3 4 5 6	Let me at least describe the document for the record. The first Bates number on the first page ends in 1326. The title is
3 4 5 6 7	were to say that display and social are separate markets, that would be against Facebook's interest with respect to antitrust litigation investigations	3 4 5 6 7	Let me at least describe the document for the record. The first Bates number on the first page ends in 1326. The title is Network Bidding Agreement.
3 4 5 6 7 8	were to say that display and social are separate markets, that would be against Facebook's interest with respect to antitrust litigation investigations relating to Facebook?	3 4 5 6 7 8	Let me at least describe the document for the record. The first Bates number on the first page ends in 1326. The title is Network Bidding Agreement. MS. PATCHEN: I'm going to object
3 4 5 6 7 8 9 10 11	were to say that display and social are separate markets, that would be against Facebook's interest with respect to antitrust litigation investigations relating to Facebook? MS. PATCHEN: Objection. Outside the scope and calls for speculation. MR. BITTON: Objection to form.	3 4 5 6 7 8 9	Let me at least describe the document for the record. The first Bates number on the first page ends in 1326. The title is Network Bidding Agreement. MS. PATCHEN: I'm going to object to any questions about the network
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Case 1:23-cv-00108-LMB-JFA Docu**thment States** v6Go File CLOS/06/24 Page 8 of 8 Page ID# 82783 Google's Errata Sheet for Google's Counsel's Questions in the

Transcript of the 30(b)(6) Deposition of Meta Platforms, Inc. (Simon Whitcombe) (September 28, 2023)

Page	Line	Now Reads	Should Read	Reason
9	10-11	other of half	other half	Transcription error
20	11	offer customers	offer its advertiser customers	Transcription error
21	9	advertising spaces	advertising space	Transcription error
24	6	users that Meta serves	users does Meta serve	Transcription error
26	3	the owned	its owned	Transcription error
28	18-19	app element	ad element	Transcription error
33	6-7	based on newspaper websites	placed on newspaper websites	Transcription error
38	5	advertiser counts	advertiser accounts	Transcription error
47	24	with underlined	with underline	Transcription error
52	6-7	gross the business	grows the business	Transcription error
69	3	advertising company	advertising customer	Transcription error
71	12	supplement	sub-bullet	Transcription error
74	6	one of	one to	Transcription error
98	9	or	for	Transcription error
214	3	provider programmatic	providers of programmatic	Transcription error
229	7	investments	investment	Transcription error
230	8	updating	obtaining	Transcription error
235	10-11	had a product had to reason to share their views on	as a product had a reason to share their views of	Transcription error
241	18	Google seven	Google Search	Transcription error

I have read the transcript of the 30(b)(6) deposition of Meta Platforms, Inc. for which Simon Whitcombe was the designated witness, and have listed all changes and corrections to my questions above, along with my reasons therefore.

Date: 11/1/2023

Signature: